

**BROWNELLS** 2008  
**GUNSMITH JOB FAIR**



**April 11 & 12, 2008**  
**Iowa Speedway**  
**Newton, Iowa**

# BROWNELLS<sup>®</sup> 2008 GUNSMITH JOB FAIR

**Welcome to the world of professional gunsmithing!**

A long time ago, my Grandpa, Bob Brownell, said,  
*"Show me a town without a Gunsmith and I'll show you a town with out guns"*

In support of this premise that a strong and vibrant gunsmithing community is the foundation to a strong and vibrant shooting and hunting community Brownells is proud to welcome you to its **Second Annual Gunsmith Job Fair**. This unique event, will bring together new and recent gunsmith graduates with employers from "big names" in the industry seeking talented gunsmiths

## INDEX

	Page
IOWA SPEEDWAY Diagram	3 - 4
2008 Brownells GUNSMITH JOB FAIR SCHEDULE	5
Des Moines International Airport and Rental Car Information	6
Hotel Information	7
Local Dining Information	8
Newton Club Floor Plan	9
Employers Table Assignments	10
Employers Information and Bios'	11-19
NRA and ATF Professional Panel Bios'	20
Professional Gunsmith Panel Bios'	21
Joe Bowman "Straight Shooter" Bio	22
Job Seekers Roster	23
Brownells Firearms Policy	24
Big Springs Range Safety Rules	24
Location Maps	25-31
▪ Airport to Newton	
▪ Newton to Brownells	
▪ Grinnell to Brownells	
▪ To Iowa Speedway	
▪ Iowa Speedway to Newton Country Club	
▪ Newton to Big Springs Shooting Complex	
▪ Grinnell to Big Springs Shooting Complex	
Interview Information	32 – 37
Photo's from Brownells Gunsmith Job Fair 2007	38

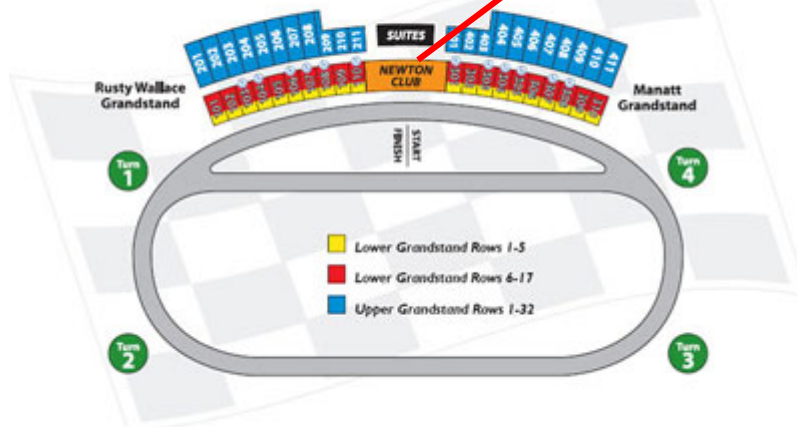
# BROWNELLS® GUNSMITH JOB FAIR

April 11 & 12, 2008  
Iowa Speedway  
3333 Rusty Wallace Drive  
Newton, Iowa 50208



Job Fair Location

## Seating Diagram



## LEGEND

- A** Reserved RV Check-In/Guard Post
- B** Concert Stage Area
- C** Ticket Booth 3
- D** Concession Stands
- E** Restroom Buildings
- F** Security Center
- G** Luxury Suite/Newton Club Check-In
- H** Ticket Booth 2/Will Call
- +** First Aid Station
- I** Information/Guest Services Booth
- J** Fan Walk/Ticket Booth 1
- K** Fan Walk/Shuttle Tram Stop
- L** Hospitality Village Check-In
- M** Rusty Wallace Grandstand
- N** Luxury Suites/The Newton Club
- O** Manatt Grandstand
- P** Media Center
- Q** Fan Walk
- R** Tech Inspection Building
- S** Competitor Garage
- T** Infield Care Center
- U** Tire Building
- V** Administration/Maintenance Building
- W** Dump Stations
- X** Team RV Check-In/Guard Post
- Y** Credentials Office
- Z** General Campground Check-In

## IOWA SPEEDWAY ENTRANCES

- 1** Rusty Wallace Drive Entrance
- 2** Administration Offices Entrance
- 3** Maintenance Entrance
- 4** Lincoln Street Entrance
- 5** Iowa Speedway Drive Entrance



# **BROWNELLS<sup>®</sup>**

## **GUNSMITH JOB FAIR**

**Thursday, April 10, 2008**

**Tours of Brownells**

**3:00 p.m. – 5:00 p.m.**

**200 South Front Street  
Montezuma, Iowa 50171**

**Friday, April 11, 2008**

**Job Fair**

**Iowa Speedway, the Newton Club  
3333 Rusty Wallace Drive, Newton, Iowa 50208**

<b>6:45 a.m. - 7:30 a.m.</b>	<b>Registration and Continental Breakfast</b>
<b>7:30 a.m.</b>	<b>Welcome – Frank Brownell / Pete Brownell</b>
<b>8:00 a.m.</b>	<b>Gunsmith Expectation Professional Panel Session</b>
<b>9:00 a.m.</b>	<b>Break</b>
<b>9:15 a.m.</b>	<b>NRA and ATF Panel Session</b>
<b>10:15 a.m.</b>	<b>Break</b>
<b>11:30 a.m. - 1:30 p.m.</b>	<b>Lunch ( Featherlite Suite, 2<sup>nd</sup> Floor )</b>
<b>10:30 a.m. - 5:00 p.m.</b>	<b>GUNSMITH JOB FAIR</b>

### **Optional Breakout Session**

**2:00 p.m. - 2:45 p.m. ( Featherlite Suite, 2<sup>nd</sup> Floor )**

**SmartStart Workshop for Small Business**

This workshop designed for anyone who is considering starting a business. You will learn how to create a business plan, do market research, evaluate demand and business strength, consider different types of business ownership, and how to register your business.

Presented by the Poweshiek Iowa Development

### **Brownells Job Fair Banquet**

**6:30 p.m. - 9:00 p.m.**

**Cash Bar 6:30 p.m. – 7:00 p.m.**

**Dinner 7:00 p.m.**

**The Newton Country Club**

**601 W 12th St S**

**Newton, IA 50208**

**Saturday, April 12, 2008**

**Day at the Range**

**9:00 a.m. – 2:00 p.m.**

**Big Springs Shooting Complex**

**4951 Hwy 146, Searsboro, IA 50242.**

**Demonstrations, Exhibitions, Shooting Events**

**Lunch provided by Woody's Smoke Shack**

*Brownells Gunsmith Job Fair is exclusively for employers and gunsmithing students, recent graduates, and working gunsmiths seeking employment in the firearms industry. We ask that only active jobseekers attend because we do not have the facilities to accommodate family members, friends, or other non-jobseeker.*



# Des Moines International Airport (DSM)

Airlines:

Allegiant (702) 505-8888  
American Eagle (800) 223-5436  
Comair - Delta Connection (ASA) (800) 325-1999  
Continental Express (800) 784-4444  
Midwest Airlines (800) 452-2022  
Northwest Airlines (800) 441-1818  
United Airlines (800) 824-6200  
US Airways (800) 943-5436  
Distance From Track: 40 miles

## Rental Cars



[Avis Rent a Car](#)  
(515) 256-5623



[Budget Rent a Car](#)  
(515) 287-2612



[Enterprise Rent a Car](#)  
(515) 256-5665



[Hertz Rent a Car](#)  
(515) 285-9650



[National Car Rental](#)  
(515) 256-5353



[Thrifty Car Rental](#)  
(515) 285-4004



[Alamo Car Rental](#)  
(515) 256-5353



[Dollar Rent a Car](#)  
(515) 273-6100

## Hotel Information:



**Super 8 Motel - Newton**  
1635 S. 12th Avenue West  
**Newton, IA 50208**  
641-792-8868  
**30 Rooms Blocked**



BY CHOICE HOTELS  
**Econo Lodge**  
1405 W. 19th St. S.  
**Newton, IA 50208**  
(641) 792-8100



**Newton-Days Inn**  
1605 W 19th Street S  
**Newton, IA 50208**  
641-792-2330  
**30 Rooms Blocked**



**Newton Inn Hotel & Banquet Facility**  
2000 W 18th St S  
**Newton, IA 50208**  
(641) 792-4200



BY CHOICE HOTELS

**Quality Inn Newton**  
1700 W 19th Street S  
**Newton, IA 50208**  
641-792-7722  
**25 Rooms Blocked**



**Country Inn & Suites**  
1710 West St South  
**Grinnell, IA 50112**  
Phone: 641-236-9600  
**25 Rooms Blocked**



www.hiexpress.com

**Holiday Inn Express Newton**  
208 West 4th Street North  
**Newton, IA 50208**  
641-792-3333



**Microtel Inn and Suites**  
11000 Federal Avenue  
**Colfax, IA 50054**  
515-674-0600



## Dinning



**Okoboji Gill**  
1407 W. 19th St. South  
Newton, Iowa 50208



**Culver's**  
I-80 & Hwy 14  
Newton, Iowa 50208



**Godfather's Pizza**  
2426 1st Avenue E.  
Newton, IA 50208



**Burger King**  
705 1st Ave. E.  
Newton, Iowa 50208

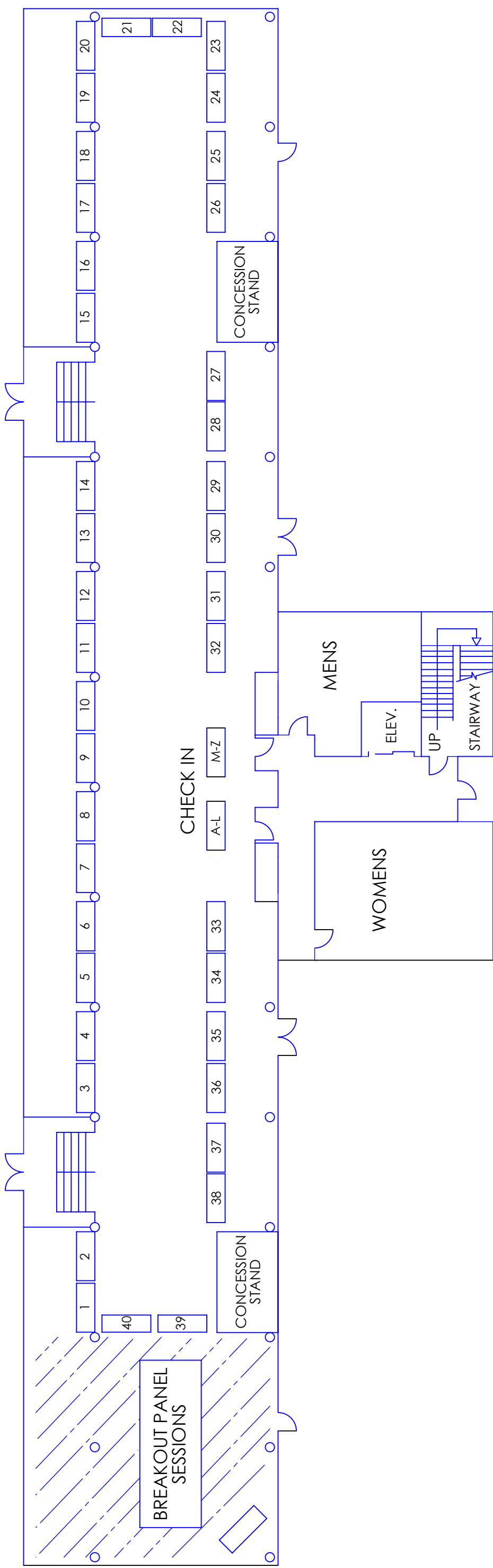


**Taco John's**  
2106 1st Ave. E.  
Newton, Iowa 50208

## Entertainment



**Prairie Meadows Racetrack and Casino**  
1 Prairie Meadows Dr  
Altoona, IA 50009  
(800) 325-9015  
Distance From Track: 28.3 miles



	<b>Table Assignment</b>
<b>1</b>	<b>Murray State Jr. College</b>
<b>2</b>	
<b>3</b>	<b>Power Custom</b>
<b>4</b>	<b>Ed Brown Products</b>
<b>5</b>	<b>Turnbull Restoration</b>
<b>6</b>	<b>Cylinder And Slide Shop</b>
<b>7</b>	<b>Les Baer Custom</b>
<b>8</b>	<b>Remington Arms</b>
<b>9</b>	<b>Gander Mountain</b>
<b>10</b>	<b>Wilson Combat</b>
<b>11</b>	<b>Volquartsen Custom</b>
<b>12</b>	<b>Springfield Armory Custom Shop</b>
<b>13</b>	<b>Ahlman's</b>
<b>14</b>	<b>STI International</b>
<b>15</b>	<b>Forster Products</b>
<b>16</b>	<b>HS Precision</b>
<b>17</b>	<b>Wichita Arms</b>
<b>18</b>	<b>Army Marksmen Unit</b>
<b>19</b>	
<b>20</b>	.....
<b>21</b>	<b>ATF Alcohol Tobacco and Firearms</b>
<b>22</b>	<b>NRA National Rifle Association</b>
<b>23</b>	.....
<b>24</b>	<b>POWI-80 Poweshiek Iowa Development</b>
<b>25</b>	<b>American Pistolsmiths Guild</b>
<b>26</b>	<b>Iowa DCI Crime Lab</b>
<b>27</b>	
<b>28</b>	<b>E ARTHUR BROWN CO INC</b>
<b>29</b>	<b>Caesar Guerini USA, LLC</b>
<b>30</b>	<b>Nowlin Manufacturing</b>
<b>31</b>	<b>DPMS</b>
<b>32</b>	<b>Sinclair</b>
<b>33</b>	<b>Brownells</b>
<b>34</b>	<b>Ballard Arms</b>
<b>35</b>	<b>Caspian Arms</b>
<b>36</b>	<b>Sprague's Sports Inc.</b>
<b>37</b>	<b>Chucks Gun and Pawn</b>
<b>38</b>	<b>Pine Tech</b>
<b>39</b>	<b>Trinidad</b>
<b>40</b>	<b>Montgomery</b>

## EMPLOYER INFORMATION



### **AHLMANS**

9525 W. 230th St.  
Morristown, Minnesota 55052  
[www.ahlmans.com](http://www.ahlmans.com)

A full service gun shop with seven gunsmiths doing both repairs and full custom work. Equipped with modern lathe and mill. A factory warrantee station for Remington, Browning, Winchester, Weatherby and Llama/Bersa. Holds shooting events at their own range. Located West of Fairbault Minnesota in a rural area for great quality of life.



### **CYLINDER & SLIDE**

245 East 4th St.  
Fremont, Nebraska 68025  
[www.cylinder-slide.com](http://www.cylinder-slide.com)

A true custom handgun and custom pistolsmithing shop. We still specialize in building custom pistols or custom revolvers one at a time. There is no assembly line work at Cylinder & Slide Inc.; each of our pistolsmiths builds a complete custom revolver or custom auto from start to finish. Cylinder & Slide Inc. will customize or repair just about any make of quality revolver or auto. Cylinder & Slide also conducts the most thorough and comprehensive 1911 Pistolsmithing School available.



### **GANDER MOUNTAIN**

180 East Fifth St., Ste. 1300  
St. Paul, Minnesota 55101  
[www.gandermountain.com](http://www.gandermountain.com)

In the 1990's, Gander Mountain focused on growing its retail presence in the Outdoor sporting goods market, and was determined in their choice to grow its gunsmith services within each new store as well. Today, Gander Mountain employs over 100 gunsmiths in eighteen states, and repairs tens of thousands of firearms each year. Gander gunsmiths repair and upgrade handguns, rifles, shotguns and muzzleloaders and also build custom rifles for select customers.



### **TURNBULL RESTORATION**

P.O. Box 471

Bloomfield, New York 14469

[www.turnbullrestoration.com](http://www.turnbullrestoration.com)

One of the nations best known and well respected firearms restoration shops. Specializing in the faithful and accurate restoration of vintage firearms, as well as custom work & upgrades. Services include: metal polish, stock repairs & refinishing, complete re-stocking, checkering & carving. Metal finishes include: Original Bone Charcoal Case Hardening, Charcoal, Nitre, Slow-Rust & Modern Hot Bluing.



### **GRANDMASTERS L.L.C. D.B.A. POWER CUSTOM**

29739 Hwy. J

Gravois Mills, Missouri 65037

[www.powercustom.com](http://www.powercustom.com)

Manufacturer of custom components for single action revolvers, 10-22 rifles, AR-15s and AK-47s. Ron was one of the first to build heavy-barreled PPC revolvers and refine their accuracy. He specializes in alterations to stainless steel revolvers made by Smith and Wesson and Ruger Double Action Revolvers. Ron has not only been instrumental in the design of firearms, but through the use of advanced Gunsmithing techniques, has designed and patented many tools and accessories.

Today, Power Custom mainly specializes in building and marketing custom fixtures and accessories for gunsmiths and serious competitors. They manufacture the Series I and Series II Stoning Fixture which will help reduce the trigger pull on over 30 different guns. They also manufacture after market accessories for Ruger Single Actions, Ruger 10-22, AK-47, and AR-15's.



### **WILSON COMBAT**

2234 CR 719

Berryville, Arkansas 72616

[www.wilsoncombat.com](http://www.wilsoncombat.com)

At Wilson Combat, we hand-build our pistols and long guns; still hand-match and hand fit every part. The Wilson Team includes the best-trained and most experienced Master Gunsmiths anywhere, every day defining the art and science of custom gun building. We're continuing to increase our accessory and parts selection across all lines. We've not only added more choices, but we continue to upgrade the parts we supply. Whether it's a drop-in part, or something that needs to be custom-fit to your gun, if it's from Wilson you can rely on receiving the highest value in the industry. The parts we sell are the same ones we use in our guns, which means they are continually tested, refined, and compared to everything on the market.



### **LES BAER CUSTOM**

1804 Iowa Drive  
Le Claire, Iowa 52753  
Ph: (563)289-2126  
[www.lesbaer.com](http://www.lesbaer.com)

A quarter-century of building precision custom firearms! We focus on two of America's favorites – the 1911 pistol and the AR-15 rifle. Les Baer Custom has never settled for building just any 1911 or AR. We have designed and built them, ourselves, from the ground-up, using our own specifications, our own prints, and our own parts. We even machine all the components on our own CNC machines. Then, our trained gunsmiths assemble every single pistol and rifle by hand to ensure that they really are truly "custom" firearms that run with the precision of a fine watch, never skip a beat, and shoot with uncanny accuracy. That's why both our 1911 pistols and our Ultimate AR .223 rifles have become the choice of so many professionals, from competitors to law enforcement officers.



### **ED BROWN PRODUCTS**

43825 Muldrow Tr., Box 492  
Perry, MO 63462  
[www.edbrown.com](http://www.edbrown.com)

Ed began as a part-time gunsmith in 1968. For 20 years he honed his pistolsmithing skills, while working a day job as a tool and die maker. Frustrated by the second-rate quality of 1911 parts he had to work with, he designed a full line of quality aftermarket parts. On March 30, 1988, he quit his day job to launch his parts business. In 1991 he was awarded "Pistolsmith of the Year" by his fellow Guild members. That same year, Ed changed his focus from gunsmithing to parts manufacturing exclusively. Today, Ed Brown's companies operate in a state-of-the-art 10,000+ square foot facility. Their CNC equipment turns forgings and bar stock steel into some of the world's finest 1911 auto components and bolt action rifles.



### **SINCLAIR**

2330 Wayne Haven Street  
Fort Wayne, IN 46803  
[www.sinclairintl.com](http://www.sinclairintl.com)

Sinclair International, Inc. has been making high quality products for the serious handloader and precision rifleman for over 20 years. We manufacture our own innovative shooting and reloading products and carry some of the best shooting and reloading products available from other manufacturers. Every member of our sales staff reloads and shoots on a regular basis. Customers from over 50 countries rely on this experience to help them with product selection. The entire Sinclair staff is constantly striving to provide you with the highest level of customer service possible. We work hard to earn our customer's loyalty because we want you as our customer for many years, not just one order.





## **WICHITA ARMS**

832 E. Gilbert

Wichita, KS 67211

[www.wichitaarms.com](http://www.wichitaarms.com)

In 1962 the Jackson's decided to take up bench rest rifle shooting. The equipment available was good but there was room for improvement. A high-quality, heavy-duty rest was designed and has been in continuous production for 40 years. Next came innovations in reloading: the first nitride die, the cut away window die, and the micrometer top adjustable bullet seating die; all received patents. In 1976 Wichita Arms brought out the Classic rifle combining old world craftsmanship with the latest technology in materials and production. That same year saw the Varminter Rifle and Benchrest Actions followed in 1978 by the silhouette pistol. While Wichita no longer manufactures reloading dies, the tradition of improvement and innovation continues in their rifle and pistol rests and fine firearms.



## **NOWLIN MANUFACTURING**

20622 S. 4092 Road

Claremore, OK 74017

[www.nowlinguns.com](http://www.nowlinguns.com)

Nowlin Manufacturing stands for highest quality, innovation, and service. In business since 1982, our family-owned company has enjoyed considerable success both in the shooting sports arena as well as in product innovation. Our technical expertise for a company our size is unparalleled. Nowlin Mfg. has served as technical advisor to Winchester, Kimber, and many others in the firearms industry. We use the latest technologies; CNC and other computer operated machines. We use the best materials such as S-7 tool steel for hammers and sears, A-6 steel for our MIM products, and special lots of 416 stainless steel for our barrels. Materials purchased are to highest industry standards. We believe that craftsmanship is key to good products.



## **SPRINGFIELD ARMORY**

420 West Main Street

Geneseo, IL 61254

[www.springfield-armory.com](http://www.springfield-armory.com)

In 1974 the Reese family resurrected one of the most famous names in American firearms manufacturing, Springfield Armory. With reverence for the armory's legacy, they also resurrected the most historically significant designs of the company, the 1911 Auto, the M1 Garand and the M14. Fueled by the obsession for the latest manufacturing techniques and cutting edge design practiced by John Browning and John C. Garand they've continued to develop products that are loyal to Springfield's heritage while ensuring the armory's place in the progression of American firearms.



### **E. ARTHUR BROWN COMPANY**

650 County Road 40 NW  
Garfield, MN 56322  
[www.eabco.com](http://www.eabco.com)

Maker and supplier of accurate guns, barrels, single shot rifles, Thompson Center Arms, Ruger 10/22 accessories, Savage rifle barrels, riflescopes and sights, reloading and ammunition and shooting accessories. We also offer complete gunsmithing services including action and trigger jobs, installation of muzzle brakes, recoil pads plus sights and scopes, French gray refinishing, 10/22 build-ups, Ruger #1 work including custom rebarreling and much, much more



### **FORSTER PRODUCTS**

310 E. Lanark Ave  
Lanark, IL 61046  
[www.forsterproducts.com](http://www.forsterproducts.com)

If shooting, reloading, or gunsmithing is your passion, Forster Products is here to help improve your performance. We've been making our tools in America's heartland since 1938; you can count on our useful and innovative tools to give you the edge you need. Whether you hunt or shoot competitively, our broad product line features a variety of high-quality options, including: **Reloading Tools:** presses, dies, case trimmers, deburring equipment, and more **Gunsmithing Tools:** mounting fixtures, vises, and headspace gages, screws/screwdrivers, polishing rolls, and gold inlay kits. Our Prostaff advisory panel helps keep us on the cutting edge of trends in products our customers need for the sport they love.



### **DPMS**

3312 12<sup>th</sup> Street SE  
St. Cloud, MN 56304  
[www.dpmsinc.com](http://www.dpmsinc.com)

DPMS Firearms was founded over 20 years ago by Randy Luth, began as a small government contract consulting company. Luth came from a shop that manufactured M-16, M-14 and M203 parts for Army contracts. He began by advising other small machine shops how to find government contracts, develop quality control programs and complete the contract in a timely and profitable manner, while also brokering M-16/AR-15 Mil Spec parts to the commercial markets. He eventually phased out the consulting business and focused on the sale of 1911 & AR-15 parts and accessories. DPMS purchased a manufacturer of lower receivers and, with the ability to machine its own precision barrels; the DPMS line of AR-15/M-16 rifles was born. Today, DPMS ranks as the second largest manufacturer of AR-15 rifles.



**STI INTERNATIONAL**

114 Halmar Cove  
Georgetown, TX 78628  
[www.stiguns.com](http://www.stiguns.com)

In the 1980's the founder of STI, Virgil Tripp was hand crafting competition 1911 pistols using the same components and techniques of other gunsmiths of that era. Seeing the need for product improvement, Tripp Research Inc., now STI International led the firearms industry into the precision world of "EDM" hammers, sears, and other components. STI then pioneered the "MODULAR" frame which provided a multitude of desirable features such as a checkered grip assembly, checkered trigger guard, 35% weight reduction, less felt recoil, higher capacity, and repeatable dimensions. STI then introduced complete, high quality pistols and leads the industry again with precision subassemblies in progressive stages of factory completion. STI fitted slide/frames or shortblocks allow gunsmiths to add their own finishing touches.



**VOLQUARTSEN CUSTOM**

P.O. Box 397  
Carroll, IA 51401  
[www.volquartsen.com](http://www.volquartsen.com)

From our beginnings in 1974 as a gun bluing shop in the basement of a rented house to being one of the premier manufacturers of precision firearms and custom parts, Volquartsen Custom has come a long way. We combine ahead-of-the-art technologies with the craftsmanship of master artisans to create distinctive firearms with the beauty and precision of world class works of art. In addition to complete firearms, we offer custom parts and accessories for the 10/22 rifle, Mark II and Mark III pistols. Now, we've added the Evolution .223, our very first semi-auto, tack driving centerfire, designed and manufactured using our own CNC-machined receivers and custom-rifled barrels and our own precision parts. We're a family owned and operated business with customer satisfaction as our number one goal.



**CASPIAN ARMS**

75 Cal Foster Drive  
Wolcott, VT 05680  
[www.caspianarms.com](http://www.caspianarms.com)

After years of supervising an aerospace machine shop, Cal Foster decided to move his family back to his beloved Vermont hills and opened Foster Industries. With a reputation as an innovator and problem solver, Cal actively solicited work in the firearms field. By the early 1980s was doing work for Auto Ordnance, Diatonic, and Randall. His fascination with the 1911 began and he found that manufacturers can come and go. As a result, Caspian Arms was born in 1983. No longer did the pistolsmith have to buy a production pistol, throw away the parts, hammer the rails and bend the slide to make a match grade 1911. Now he could build one from the ground up on precision components. A new generation of custom 1911's had begun.



## **ARMY MARKSMANSHIP UNIT**

Fort Benning

Columbus, Georgia

[www.usaac.army.mil/amu](http://www.usaac.army.mil/amu)

The United States Army Marksmanship Unit (USAMU) was established at the direction of President Eisenhower to raise the standards of marksmanship throughout the U.S. Army. The unit makes or customizes its own small arms and much of its own ammunition through the Custom Firearms Shop. The Custom Firearms Shop, made up of gunsmiths, machinists, range technicians and ammunition loaders. Here, gunsmiths build top-quality competitive-grade rifles and pistols for our teams...many from the ground up. Our R&D efforts have led not only to enhanced accuracy and reliability of our competitive weapon systems and ammunition, but have intensified the combat effectiveness of the entire Army. It is here that the M-21 and M-24 Sniper Systems, Special Purpose Receiver Rifles and Squad Designated Marksman Rifles were developed and tested.



## **REMINGTON**

870 Remington Drive

Madison, NC 27025

[www.remington.com](http://www.remington.com)

Founded in 1816 in upstate New York, the Company is one of the nation's oldest continuously operating manufacturers. Accuracy is a hallmark of every Remington® firearm, but there is a level of precision attainable only through personal attention. That becomes strikingly clear the first time you print a group with a rifle from our Custom Shop, thanks in part to a small group of highly skilled technicians and gunsmiths with vested interest in every gun produced here. They employ the most advanced gun making equipment available today, vise-tight tolerances and stringent quality standards. The result is unrivaled accuracy from the bench and rugged dependability for a lifetime and more. If you strive for the next level of accuracy and performance, you're home.



## **SPRAGUE'S SPORTS, INC.**

345 W. 32nd St.

Yuma, Arizona 85364

[www.spragues.com](http://www.spragues.com)

Sprague's Sports is a full line shooting sports retailer located in the Southwest corner of Arizona. We have been in business in the same location since 1956. We stock and sell all major lines of products and pride ourselves on our level of customer service and product knowledge. We offer wood and metal finishing, scope installation, action work, sight installation, recoil pad installation, trigger jobs, 1911 auto custom work and installation of just about any gun accessory. We just opened our own, public, 10 lane, 25 yard, climate controlled indoor range with automatic targets and a variety of training classes.



## **H-S PRECISION**

1301 Turbine Drive  
Rapid City, SD 57703  
[www.hsprecision.com](http://www.hsprecision.com)

With originality, quality and accuracy, H-S is committed to its goals of providing the shooting industry with innovative products and services, using world class manufacturing techniques and proprietary technology. All that hard work has made our reputation unequalled in the firearms industry. Here at H-S we manufacture every component of our Pro-Series 2000 firearms - actions, triggers, match grade barrels and composite synthetic stocks and, every Pro-Series 2000 firearm is tested for accuracy in our state-of-the-art, underground 100-yard range. We're proud of our association with the two, largest, military sniper programs in the United States; the Marine Corp's M40A1 is equipped with Pro-Series stainless steel barrels and the Army's M-24 SWS employs Pro-Series stocks with our aluminum chassis bedding block system.



## **BALLARD RIFLE AND CARTRIDGE COMPANY**

9562 Sand Lake Hwy  
Onsted, MI 49265  
[www.balladrifles.com](http://www.balladrifles.com)

At Ballard®, we make custom, hand crafted, guild-quality rifles and shotguns, plus restorations, gunsmithing, and parts. Steeped in tradition while embracing innovation, the members of our custom firearm staff meticulously handcraft each rifle, and are dedicated to the pursuit of perfection. Our steel-billet receivers are made from certified, x-rayed steel, completely machined in-house, as are all the parts. The wood is hand selected and carved with a manual stock duplicator using qualified patterns, then rasped and fit to metal by scraping to within mere thousandths of an inch. We fit only premium target barrels from the best makers, and take a complete day or more to fit and chamber them properly. All this hard work is just part of our dedication to the highest standards of quality and customer service.



CAESAR GUERINI USA, LLC  
700 Lake St.  
Cambridge MD 21613  
<http://www.gueriniusa.com>

Produced to the exacting specifications as laid out by top american shooters and hunters, these new Over/Under shotguns imported from Caesar Guerini, Brescia, Italy combine some of the finest craftsmanship, precise manufacturing tolerances and premium materials Italian gun makers are famous for the world over. From the precise cut checkering on oiled Turkish Circassian walnut to the precise wood to metal fit to the most contemporary of shooting features, these shotguns from Guerini USA, represent the newest standards of premium performance, durability and value for American sportsmen and women everywhere.

**BROWNELLS**  
*SELECTION. SERVICE. SATISFACTION.®*  
BROWNELLS  
200 South Front Street  
Montezuma, IA 50171  
[www.brownells.com](http://www.brownells.com)

Founded as a gunsmithing business in 1939 by Bob Brownell, we've grown to be the world's largest supplier of quality gunsmithing tools, gun parts and accessories. With the third generation of Brownells, Pete, serving as president, the company is still guided by his grandfather's principles; provide the best selection of the best products, back them with great, personal service and guarantee the customer's satisfaction, 100%. Bob's support of the industry began early when he first published his gunsmith's newsletter and encouraged gunsmiths to exchange their knowledge of firearms through the sharing of tips and techniques he called, "Kinks®". That same care for the industry we all love continues as we conduct events like this Job Fair and through services like our Brownells Business Advantage program and our aggressive support of the NRA in its efforts to protect the rights of gun owners. Enjoy the Job Fair!



**THE AMERICAN PISTOLSMITHS GUILD**  
[www.americanpistols.com](http://www.americanpistols.com)

The American Pistol Smiths Guild (APG) is dedicated to the pistol smithing craft and to the shooters and customers who patronize the profession. The APG purpose "...to promote a standard for quality, honesty, and workmanship in the pistol smithing trade by ascertaining the competency of anyone before they are recognized and admitted to the Pistol Smith Guild, and to provide a free exchange of technical data between the members of the Guild, for fostering a fraternal feeling among its members and to do the things that stand for the benefit of the organization and the advancement of the pistol smithing profession." The APG affords members the opportunity to display their work and meet the shooting public. APG also provides space on the Internet, promotes the presence of members through advertising, promotes the exchange of information between members and other Guild organizations, and gives pistol smithing customers a source for quality workmanship.



**IOWA DCI CRIME LAB**, Vic Murillo  
Iowa Department of Public Safety  
215 East 7th Street  
Des Moines, Iowa 50319  
[www.dps.state.ia.us/DCI](http://www.dps.state.ia.us/DCI)

The Division of Criminal Investigation, (DCI) was created in 1921 to provide investigative support and expertise to law enforcement agencies across the state. The division is comprised of four functional areas: Support Operations Bureau, Criminalistics Laboratory, Field Operations, Gaming Enforcements. The Criminalistics Laboratory was created by statute in July 1969 (Code of Iowa 691) and funded in July 1970. The Criminalistics Laboratory consists of the following sections: Arson & Explosives, Breath Alcohol, DNA, Drug Identification, Latent Prints, **Firearms & Tool Marks**, Photography, Questioned Documents, Toxicology, Trace Evidence, and Evidence Receiving.



## Professional Biographical

### NRA - Christopher A. Conte

**Christopher A. Conte** has served as Legislative Counsel for the **National Rifle Association's Institute for Legislative Action** since June 2000. Before joining NRA, Mr. Conte was in private trial practice for eleven years where among other matters he represented individuals, including FFLs in civil, criminal and administrative matters, usually involving firearms issues. He is currently admitted to practice in CT, MD, and the District of Columbia. As Legislative Counsel, Mr. Conte develops NRA litigation strategy in defense of the Second Amendment and advises state and federal lobbyists on matters of policy and legislative construction and interpretation.

In addition to the above Mr. Conte holds the following positions and certifications

- International Law Enforcement Educators and Trainers Association (ILEETA) certified instructor;
- Member Defense Research Institute, Industry wide Litigation Sub-Committee;
- Member, National Association of Criminal Defense Lawyers and NRA designated liaison to same;
- Member, ASTM and NRA designated liaison to same;
- Member, The Federalist Society and designated liaison to same;
- NRA Certified Training Counselor – Home Firearm Safety, Pistol, Rifle, Shotgun, Personal Protection;
- NRA Chief Range Officer;
- Senior Firearm & Hunter Safety Instructor, State of Maryland;
- Maryland State Certified Range Officer
- "It's not how many guns you have, it's how many calibers."

### ATF - Sherri Ewing

Investigator **Sherri Ewing** began her career with the Bureau of **Alcohol, Tobacco, Firearms and Explosives (ATF)** in April of 2001. Investigator Ewing has extensive knowledge of the federal laws and regulations as they related to the firearms industry.

Investigator Ewing has conducted numerous firearms application and compliance inspections and has presented training seminars to firearms industry members. Investigator Ewing works closely with ATF's criminal enforcement Special Agents as an advisor on the recordkeeping requirements and business practices of federally licensed firearms dealers.

## **Gunsmith Professional Panel**

### **Dave Bennetts: Brownells Tech Support Gunsmith**

Now in his fourth year on Brownells Technical Services team, Dave is in his element when you need advice about repairing high grade shotguns and rifles or building custom stocks. Dave's interest in firearms goes back to age ten in Billings, Montana when he began tearing his dad's guns apart. He's been working as a professional gunsmith for more than 25 years and has earned respect for his skill in a lot of shops whose names you'd recognize. You'll hear him coming too, because his hobby is big, loud motorcycles.

### **Roy Christensen, Gander Mountain:**

Roy completed a gunsmith apprenticeship at Paul Jeager Gunsmithing in 1991 and has been working in the Gunsmithing department for Gander Mountain ever since.

### **Dean Arnold, Instructor, Murray State College:**

Dean ran his own business for 28 years. Since 1999, Dean has been a gunsmith instructor at Murray State College. He has also been involved in Remington Service since 1985.

### **Bill Laughridge – Cylinder & Slide**

Bill has been in the gunsmithing professionally 37 years. He opened Cylinder & Slide Inc. 30 years ago this November. Bill's training includes US Army Armors School, Smith & Wesson Auto Pistol Armors School, Smith & Wesson Factory Training 5 separate times while he was in the S&W warranty repair shop,, Colt Factory Training 6 separate times while he was a Colt warranty repair shop and Glock Armorer School. Bill teaches 1911 Custom Pistolsmithing School three times a year in San Diego, CA, Virginia Beach, VA, and Fremont, NE. Bill also offers S&W Revolver Custom Revolver School at his business in Fremont, NE.

## "Joe Bowman - Straight Shooter"

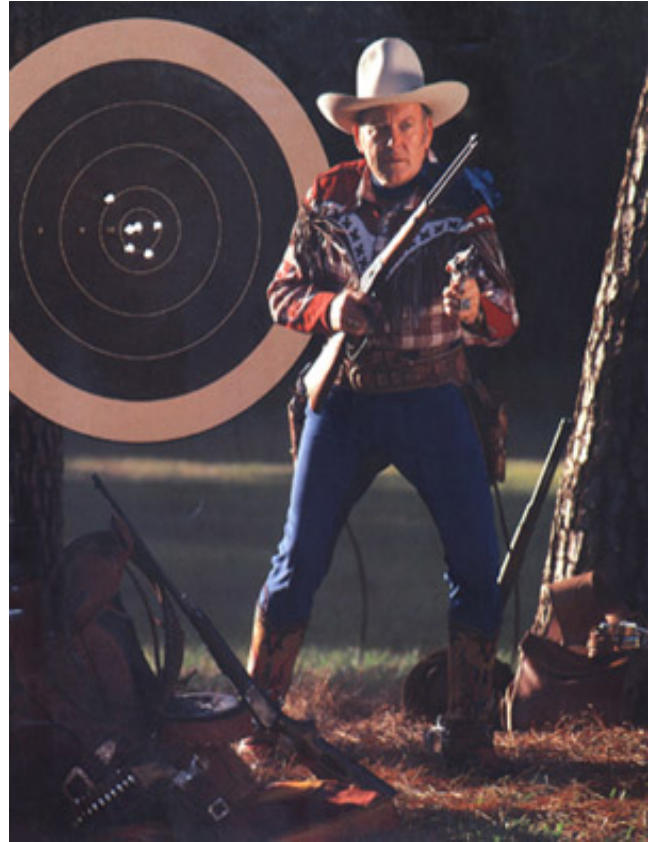
What do Hollywood legends and Kings and Queens from around the world have in common with real-life heroes like astronauts, cosmonauts, Texas Rangers, S.W.A.T. Teams and the U.S. Marines???

....They have all crossed paths with Joe Bowman....

Joe Bowman is a slice of the "Old West" come to life... a fast drawing, Straight Shootin' larger-than-life Texas, who is one of the best men anywhere with a gun. When the "Legend" is bigger than the man, print the "Legend"; when the "Legend and the Man" parallel, it's all the same.

Twice nominated for "The American Outstanding Handgunner Award" - Combat Infantry Badge - 4 Battle Stars - Bronze Stars - Purple Heart - carries a special Texas Ranger Badge presented by a Governor of Texas and appointed "Ambassador of Goodwill" for the State of Texas by 4 different Governors.

....The List Goes On....



**See Joe perform on day two of the  
Gunsmith Job Fair, April 12, 2008, at the  
Big Springs Shooting Complex.  
Performances at  
10:00 a.m. and 1:00 p.m.**

Joe has been on longhorn cattle drives and served as gun coach for movie and TV westerns. Roy Rogers commissioned him to make two different pairs of his famous "Boots of Roses" with sterling silver and gold trim; he's made gun leather for Johnny Mack Brown, Jock Mahoney (a famous actor and stuntman) and Sammy Davis, Jr. Sammy bought 2 pair of Joe's famous customized Ruger single action pistols. Robert Duval engaged Joe's shooting and western knowledge for his renowned role as "Gus" in Lonesome Dove.

....The List Goes On....

Mr. Bill Ruger, Sr., had his son Tom, contact Joe to request that he do the Highly Acclaimed National Safety TV announcement for the Ruger Single Action Six Shooter. Joe has found the Ruger pistols to be the strongest, safest and most reliable pistol in the market place.

....The List Goes On....

**Trinidad**

Speedy Gonzalez - Instructor  
 Ron Barros - Representative  
 Althea Buell  
 Calvin Johnson  
 Chris Ells  
 Chris Lewis  
 Daniel Lerch  
 Don Leland  
 Eron Ahmer  
 Frank Lathrop  
 James Gollihar  
 Jon Onley  
 Joseph Martinez  
 Nathan Baumhouer  
 Nathan Schafer  
 Paul Diaz  
 Paul Nunes  
 Penni Bell  
 Ramon Alire  
 Stephen Kennedy

**Murray State College**

Dean Arnold - Instructor  
 Chance Voth  
 Corey Darr  
 Damon Montgomery  
 David Cox  
 Jeremy Unruh  
 Kirby Rudolph  
 Michael Hutton  
 Quinton Murr  
 Richard Merchant  
 Richard Shanline  
 Rod Smith  
 Ryan K Lawson  
 Steven Baker Jr.

**Montgomery**

Wayne Bernauer - Instructor  
 Aaron Sisco  
 Champ Denton  
 Connor Severance  
 Matt Sawallis  
 Michael Newman

**Yavapai**

Randy Franklin

**Pennsylvania Gunsmith School**

Ed Hughes  
 Eric Karelin  
 James Tonner  
 Joshua Yauch  
 Michael Markel  
 Lodan Kellerman

**Pine Technical Schools**

Doug Pieper - Representative  
 Brian Stomberg  
 Brian Kalk  
 Dallas McManus  
 David Isaacs  
 Dustin Flattum  
 Edward Lasley  
 Eric Duffy  
 Eric Elkin  
 Jared Carlson  
 Jerry Hinton  
 Jim Foster  
 John Jackson  
 Keven Wanless  
 Paul Jansen  
 Tim Barton

**Colorado School of Trades**

Gary Schlomer - Instructor  
 Adrian Prado  
 Benjamin DeHorrera  
 Brandon Salinas  
 Bruce Schmelz  
 Caleb E. Conn  
 Christopher Busch  
 Christopher Smith  
 Dan Marsh  
 David Grover  
 Duncan Philp  
 Eric Konynenberg  
 Geoff Rogers  
 Gordon Hubley  
 Jed Lindovski  
 Jeremiah Muller  
 Jeremy Schroeder  
 Karey Bruner  
 Matthew Sachtleben  
 Michael Green  
 Michael McCleskey  
 Miguel Martinez  
 Nicholas Cluck  
 Paul Epley  
 Paul Merters  
 Peter Franz  
 Ronnie Bates  
 Samuel Rollins  
 Stacy Wheelbarger  
 Ted Pickles  
 Tim Moore  
 Tom Bruski  
 Whitney Grany Adams

**Other Attendees**

Aaron Barker  
 Alex Mrozinski  
 Bill Hicken  
 Bob Fried  
 Brad Anders  
 Bryon Kern  
 Carl Minor  
 Charles Burk  
 Chris Kilmer  
 Craig Meyer  
 Cy Kasten  
 Daniel Eleveld  
 David Auer  
 Dennis Wynn  
 Don Campbell  
 Don Chambers  
 Duane Amundson  
 Eric Evenson  
 Eric Feldman  
 Evan L. Viar  
 Gary Kasten  
 George Minick  
 Gordy Gritters  
 Jake Dablemont  
 James Wilson  
 Jared Reicll  
 Jerry Roth  
 Jim Caudill  
 John Sleers  
 Joseph A Ray  
 Keith Ford  
 Keith Rubison  
 Linda Anders  
 Michael Carlson  
 Michael Kasten  
 Michael P. Sutton  
 Mitch Owens  
 Nathan Zirkelbach  
 Patrick Sullivan  
 Scott A. Christensen  
 Scott Propheter  
 Sean Averill  
 SFC. Patrick Coy  
 Sgt. Matthew LaBonte  
 Steve Cox  
 Steve Rabourn  
 Sue Cox  
 Terry Riles  
 Thomas M. Fritz  
 Tim Putman  
 Tracy Tomich  
 Wesley Fine

# **BROWNELLS FIREARM POLICY**

**All weapons taken out of holster or gun case to be cleared  
by you and then confirmed by Brownells staff**



## **RANGE SAFETY RULES**











1. ALWAYS keep the gun pointed in a safe direction
2. Keep your finger off the trigger until your sights are on the target
3. ALWAYS keep the gun unloaded until ready to use
4. Treat every gun as though it is always loaded
5. Never let the muzzle cover anything you are not willing to destroy
6. Identify your target and what's behind it.
7. Appropriate eye and ear protection is ALWAYS required
8. Never change stations or leave a station with a loaded gun
9. Actions must be open, or broken, except when shooting
10. Make sure your ammunition matches your gun
11. No one allowed on any shooting line or station when anyone is downrange
12. Dry firing is only permitted at the firing line with permission from the RSO
13. Pick up empty brass or shells AFTER the round is complete
14. Loaded rounds that hit the ground WILL NOT be chambered in the gun.

**START** **A** Des Moines International Airport, Des Moines, IA 50321

**FINISH** **B** Newton, IA

Total Distance: 46.5 miles, Total Time: 54 mins (approx.)

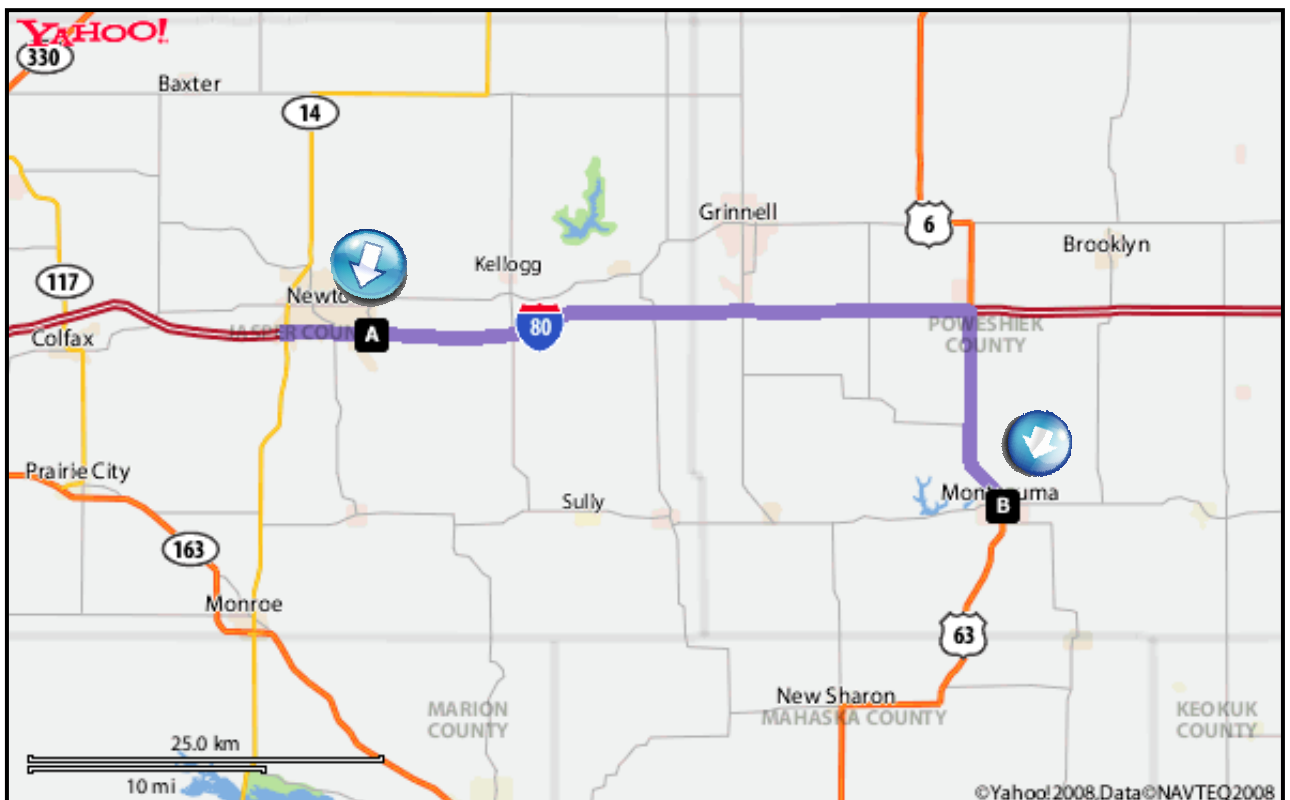






- START** Exit the Airport
-  Turn **Right** on **FLEUR DRIVE** 1.3 miles
-  Continue on **85<sup>th</sup> Street** 0.2 miles
-  Continue on **85<sup>th</sup> Ave** 0.1 miles
-  Take Ramp onto **IA-5 S** 4.8 miles
-  Continue on **US-65 N** 12.9 miles
-   Take the Davenport (**US-6 E**)  exit on to **I-80 E** 23.8 miles
-  Take **Exit # 164** Newton/Monroe onto **IA-14**  0.7 miles
- END** Arrive in Newton



# Directions to Brownells in Montezuma, from Newton, Iowa

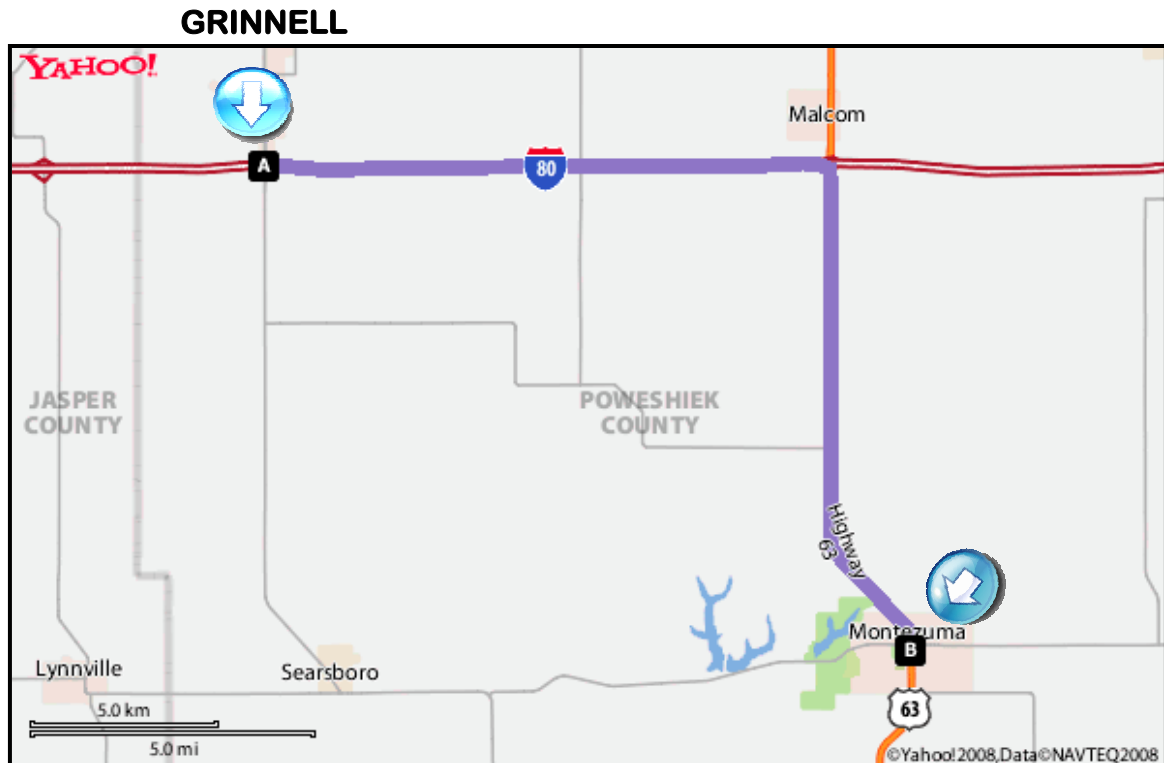
Tour Brownells on Thursday, April 10<sup>th</sup>  
3:00 P.M. – 5:00 P.M.



- A** Newton, Iowa
- START** Start at I-80 Newton, East 
-  Continue on I-80 East  27.1 miles
- EXIT** Take **Exit # 191** Tama / Montezuma 0.3 miles
-  Turn **R** Right on US-63-S  8.2 miles
- END** **B** Arrive at 200 S. Front Street, Montezuma, Iowa, on the **R** Right

# Directions to Brownells in Montezuma, from Grinnell, Iowa

Tour Brownells on Thursday, April 10<sup>th</sup>  
3:00 P.M. – 5:00 P.M.



Merge onto **I-80 E**

8.4 miles



Take **EXIT # 191**, toward TAMA/MONTEZUMA



0.3 miles



Turn **RIGHT** onto US-63 S.

8.2 miles



**Arrive** at 200 South Front St Montezuma, IA on the **R** Right

# Directions to the Job Fair at the IOWA SPEEDWAY from Newton, I-80 E



**START** From Newton merge on to I-80 East at exit 164



Travel east on I-80 to **Exit 168**



**Bear right** on **Exit 168** ramp



Turn **Right** on **Iowa Speedway Drive**



Turn **Right** on **Rusty Wallace Drive**



Turn **Left** and **Enter Iowa Speedway Parking Area**



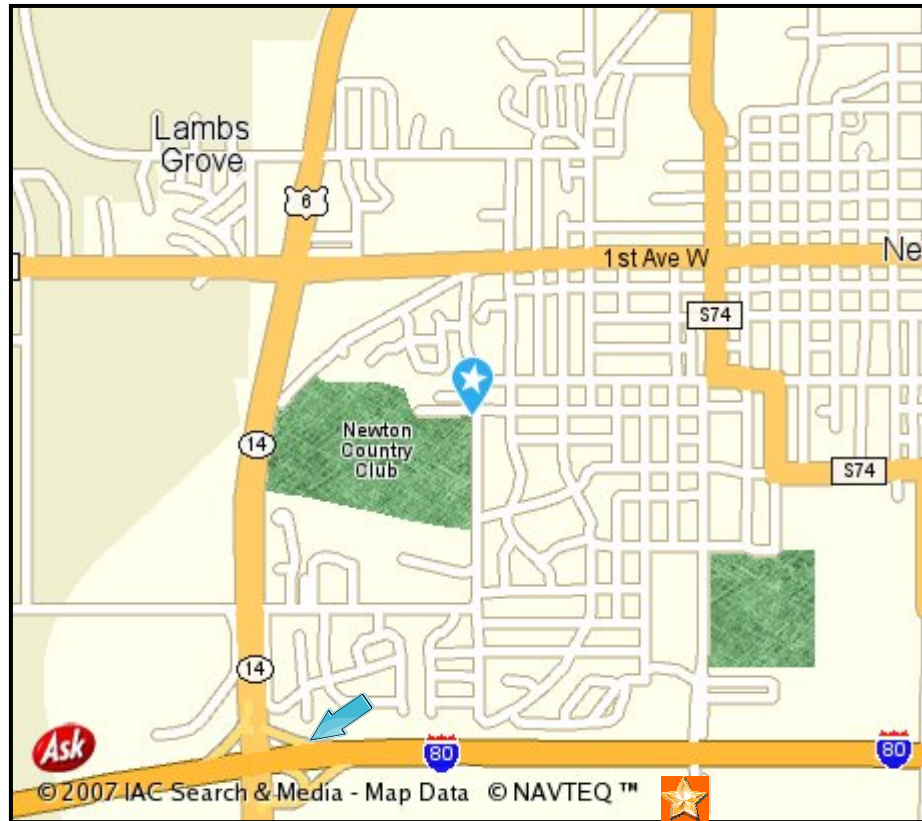
The **Newton Club** entrance is near Ticket Booth 2

**Registration Booth to the Job Fair is located in the Newton Club.**

**A – L registration table on the left,  
M – Z registration on the right.**

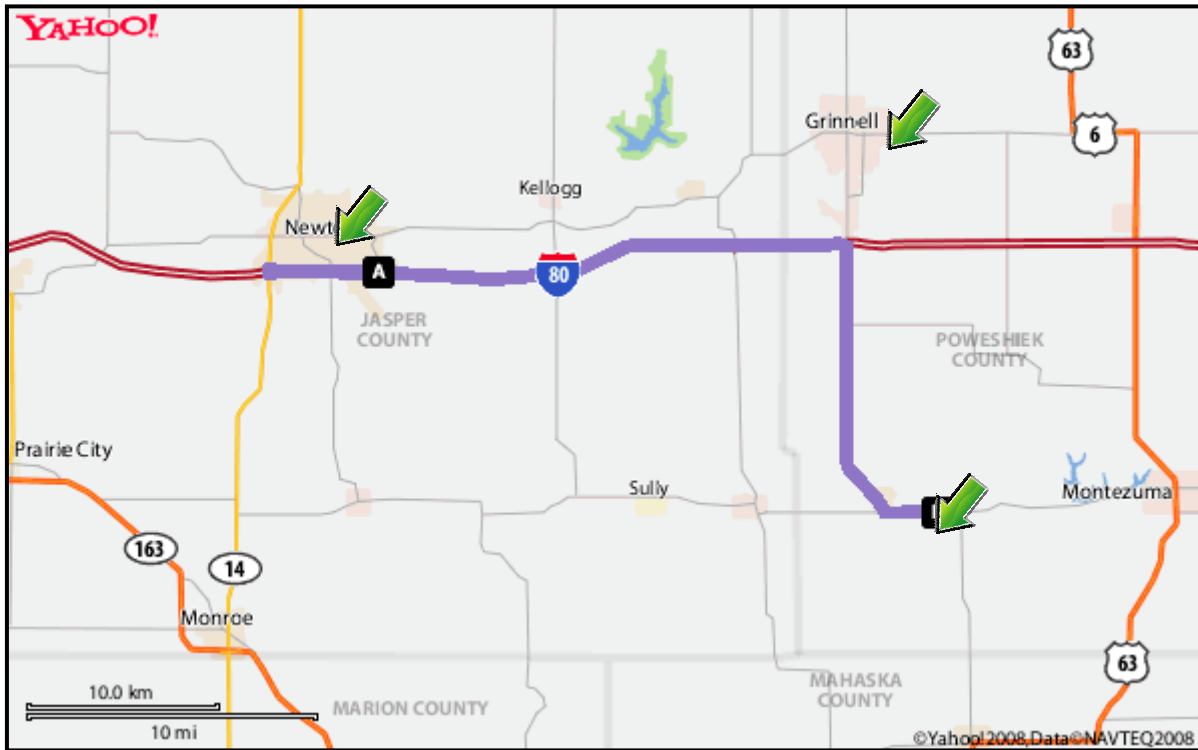
# Directions to the Newton Country Club from the Iowa Speedway

## Friday night's banquet location



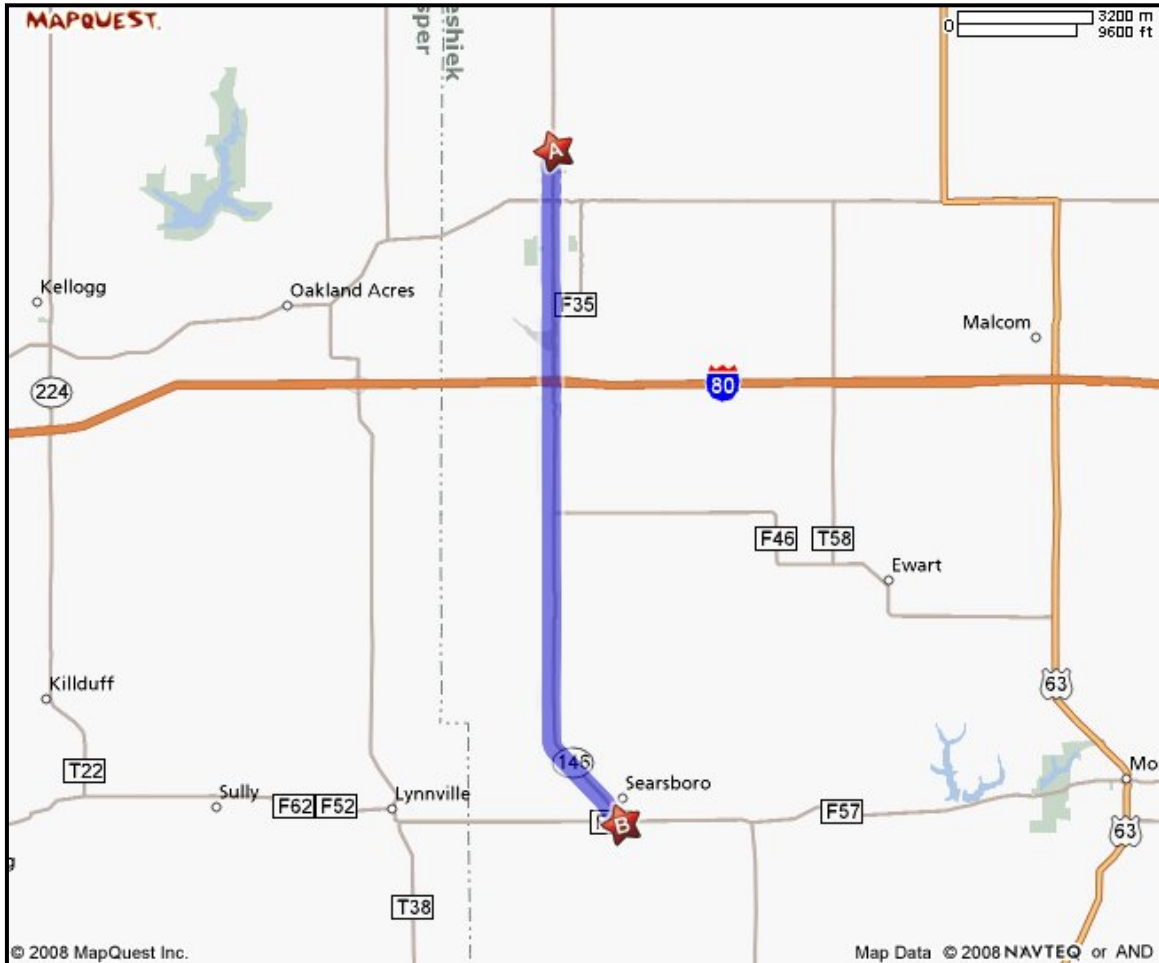
- START** Exit Iowa Speedway  on Rusty Wallace Drive
-  Take a **Left** on Iowa Speedway Drive to exit 168, I-80 
-  Merge **Left** on to I-80 (W) 
- EXIT**  Exit **RIGHT** at **Exit 164**: (US6 / IA14) To Newton
-  Turn **RIGHT** on **US-6 E/IA-14 N** 0.3 mi
-  Turn **RIGHT** on **S 12th Ave W** 0.5 mi
-  Bear **LEFT** on **W 12th St S** 0.4 mi
- END** Arrive in **Newton Country Club** 601 W 12th St S, Newton, IA 50208







# TO BIG SPRINGS SHOOTING COMPLEX FROM NEWTON EXIT 164 on I- 80 E



- START Start at **Newton**, Iowa
  
- EAST  
80 Take ramp onto **I-80 E** 18 miles
  
- EXIT Take **Exit #182** Grinnell / New Sharon 0.4 miles
  
- SOUTH  
146 Turn **R** Right on **Highway 146-S** 8.8 miles
  
- ↶ **Bear Left** at Searsboro, IA 0.1 miles
  
- ↑ Continue on **IA-146** 1.4 miles
  
- END Arrive at 4951 Highway 146, Searsboro, on the **L** Left

# To Big Springs Shooting Complex from Grinnell



-  Start out going South on IA-146-S  13 miles
-  Continue South on 
-  Bear Left at Searsboro 0.1 miles
-  End at 4951 Highway 146 Searsboro, IA 50242-7514



## Job Fair Tips

Whether you are seeking contacts and/or interviews for a full-time, or just beginning to explore your career field, a job fair is a great way to gather information and develop substantial leads.

### DO:

- Research the organizations before attending.
- Dress professionally - first impressions count at fairs as well as in interviews. A clean and neat appearance is important.
- Greet the recruiter with a firm handshake and establish eye contact.
- Prepare a "30-second commercial" - Create a "script" that introduces yourself and briefly relates your major/background and experience to the position(s) in which you are interested. Show that you do have some career focus.
- Make sure to deliver this message as part of your conversation with the recruiter, NOT as a monologue. Be personable, smile and remember to breathe!
- Develop informed questions. Consider starting with:
  - "How would you describe an ideal candidate?"
  - "What are the key skills that help a person succeed in this type of job?"
- Be independent. Try not to just move in groups with your friends. Learn how to shine at these events on your own.
- Have an open mind. Determine your top three to five employers in advance of the fair, but talk with others in order to discover their potential for helping you begin your career.
- Bring multiple copies of your resume and an appointment book. You may have the opportunity to set up an interview or at least a follow-up phone call. Keep your materials and notes organized in a portfolio or briefcase.
- Inquire about obtaining further information about the organization. Ask about other potential contacts or leads you might pursue
- "Close the deal!" Take the initiative and ask what your next step is. Take a business card so that you can follow up with an e-mail or a thank-you letter.

### DON'T

- Don't be afraid of the recruiter. Approach him or her with confidence and enthusiasm. They attend job fairs to meet lots of qualified candidates Many of them have not been out of school more than a few years; you will likely meet several recruiters who are Bradley alumni!
- Don't jump into a conversation the recruiter is having with another student; be patient; use the time to read over company information.
- Don't just toss your resume on the table. Chat first! Take time to learn about

their organization and available opportunities. Market yourself and determine if there is some mutual interest.

- Don't overstate your abilities. You could end up pursuing a job you are not equipped to do. Do present yourself and your abilities convincingly. Show involvement in organizations and projects.
- Don't ask too many questions about salary, benefits and perks, or vacation time. These are not irrelevant, but your main focus should be on the prospective job itself
- Don't complain about former jobs, bosses or classes. Don't use negatives such as "can't" or "won't." Your goal is to leave a positive impression about your work attitudes and experience.
- Don't monopolize the recruiter's time. Sell yourself, make a good impression but give the next student the chance to do the same.
- Don't pretend you are interested in a position when you are not. Don't schedule an appointment if you do not intend to keep it. You may be preventing a student who is really interested from obtaining an interview.
- Don't assume the recruiter can't be of help even though there are no current openings. Situations change and he/she may be a good contact in the future.

# BROWNELLS® GUNSMITH JOB FAIR

